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7 TIM DAVIS, et al., individually and on  
behalf of all others similarly situated,  
8 Plaintiffs,  
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10 v.  
11 SALESFORCE.COM, INC., et al.,  
12 Defendants.

13 Case No. 20-cv-01753-MMC

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28 **ORDER GRANTING DEFENDANTS'  
MOTION TO DISMISS**

Before the Court is the “Motion to Dismiss and to Strike Jury Demand,” filed June 15, 2020, by defendants Salesforce.com, Inc. (“Salesforce”), Board of Directors of Salesforce.com, Inc. (“Board”), Marc Benioff (“Benioff”), The Investment Advisory Committee (“Committee”), Joseph Allanson (“Allanson”), Stan Dunlap (“Dunlap”), and Joachim Wettermark (“Wettermark”). Plaintiffs have filed opposition, to which defendants have replied. Having considered the papers filed in support of and in opposition to the motion, the Court rules as follows.<sup>1</sup>

**BACKGROUND**

Plaintiffs are former Salesforce employees that participated in the Salesforce 401(k) Plan (“the Plan”). (See Compl. ¶¶ 15-17.) In 2000, the Plan was established by Salesforce to provide benefits to eligible Salesforce and Salesforce.com Foundation employees. (See id. ¶ 37.) The Plan is a “defined contribution plan,” i.e., a plan wherein participants’ benefits “are limited to the value of their own investment accounts, which is determined by the market performance of employee and employer contributions, less

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<sup>1</sup> By order filed September 18, 2020, the Court took the matter under submission.

1 expenses." (See id. ¶¶ 2-3 (internal quotation and citation omitted).)

2 As of December 31, 2018, the Plan had over \$2 billion in assets (see Compl. ¶ 5),  
3 and offered twenty-seven investment options, comprised of actively and passively  
4 managed funds, as well as a brokerage link (see id. ¶¶ 49, 99), through which link  
5 participants have access to "a wide variety" of additional investment options with "a  
6 diverse fee structure" (see Defs.' Request for Judicial Notice ("RJN"), filed June 15, 2020,  
7 Ex. 7 at 11).<sup>2</sup>

8 By the instant action, plaintiffs allege defendants breached their fiduciary duties to  
9 the Plan and Plan participants in violation of the Employee Retirement Income Security  
10 Act of 1974 ("ERISA") §§ 1104 and 1105. (See Compl. ¶ 68.)

11 First, plaintiffs allege the Committee, Allanson, Dunlap, and Wettermark  
12 (collectively, "Committee Defendants") breached their fiduciary duty of prudence by  
13 selecting and retaining investment options with high costs relative to other, comparable  
14 investments. (See Compl. ¶¶ 122-123.) Second, plaintiffs allege the Committee  
15 Defendants breached their fiduciary duty of loyalty, in that some of the funds' "investment  
16 managers own a portion of [Salesforce]." (See Compl. ¶¶ 117-119.) Lastly, plaintiffs  
17 allege the Board, Benioff, and Salesforce (collectively, "Monitoring Defendants")  
18 breached their fiduciary monitoring duty by failing to adequately monitor the Committee  
19 Defendants. (See Compl. ¶¶ 127-133.)

20 Based on the above allegations, plaintiffs assert two Claims for Relief under

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22 \_\_\_\_\_  
23 <sup>2</sup> The Court hereby GRANTS defendants' unopposed Requests for Judicial Notice  
24 (see id.; see also Second Request for Judicial Notice, filed Aug. 3, 2020), wherein  
25 defendants seek judicial notice of the following documents: (1) Plan-related documents,  
26 including IRS Form 5500 filings from 2012-2018, (2) prospectuses for funds referenced in  
27 the complaint, (3) a third-party research paper referenced in the complaint, and (4) two  
28 JPMorgan press releases regarding JPMorgan SmartRetirement funds. See Sanders v.  
Brown, 504 F.3d 903, 910 (9th Cir. 2007) (noting, "a court can consider a document on  
which the complaint relies if the document is central to the plaintiff's claim, and no party  
questions the authenticity of the document"); White v. Chevron Corp., No. 16-cv-0793,  
2017 WL 2352137, at \*5 (N.D. Cal. May 31, 2017), aff'd, 752 F. App'x 453 (9th Cir. 2018)  
(taking judicial notice of Form 5500 filings, a summary prospectus, and third-party articles  
and reports).

1 ERISA: (1) a claim against the Committee Defendants for breach of the fiduciary duties of  
2 prudence and loyalty; and (2) a claim against the Monitoring Defendants for failing to  
3 adequately monitor the Committee Defendants.

#### 4 **LEGAL STANDARD**

5 Dismissal under Rule 12(b)(6) of the Federal Rules of Civil Procedure can be  
6 based on the lack of a cognizable legal theory or the absence of sufficient facts alleged  
7 under a cognizable legal theory. See Balistreri v. Pacifica Police Dep't, 901 F.2d 696,  
8 699 (9th Cir.1990). Rule 8(a)(2), however, "requires only 'a short and plain statement of  
9 the claim showing that the pleader is entitled to relief.'" See Bell Atlantic Corp. v.  
10 Twombly, 550 U.S. 544, 555 (2007) (quoting Fed. R. Civ. P. 8(a)(2)). Consequently, "a  
11 complaint attacked by a Rule 12(b)(6) motion to dismiss does not need detailed factual  
12 allegations." See id. Nonetheless, "a plaintiff's obligation to provide the grounds of his  
13 entitlement to relief requires more than labels and conclusions, and a formulaic recitation  
14 of the elements of a cause of action will not do." See id. (internal quotation, citation, and  
15 alteration omitted).

16 In analyzing a motion to dismiss, a district court must accept as true all material  
17 allegations in the complaint and construe them in the light most favorable to the  
18 nonmoving party. See NL Indus., Inc. v. Kaplan, 792 F.2d 896, 898 (9th Cir.1986). "To  
19 survive a motion to dismiss, a complaint must contain sufficient factual material, accepted  
20 as true, to 'state a claim to relief that is plausible on its face.'" Ashcroft v. Iqbal, 556 U.S.  
21 662, 678 (2009) (quoting Twombly, 550 U.S. at 570). "Factual allegations must be  
22 enough to raise a right to relief above the speculative level[.]" Twombly, 550 U.S. at 555.  
23 Courts "are not bound to accept as true a legal conclusion couched as a factual  
24 allegation." See Iqbal, 556 U.S. at 678 (internal quotation and citation omitted).

#### 25 **DISCUSSION**

##### 26 **A. First Claim for Relief: Breach of Fiduciary Duties of Prudence and Loyalty**

27 In the instant motion, defendants contend both Claims for Relief are subject to  
28 dismissal for failure to state a claim. The Court addresses below the sufficiency of

1 plaintiffs' allegations.

2 **1. Breach of Fiduciary Duty of Prudence**

3 In their First Claim for Relief, plaintiffs allege the Committee Defendants breached  
4 their fiduciary duty of prudence by selecting and retaining costly investment options. In  
5 that regard, plaintiffs allege the Plan retained several actively managed funds "despite  
6 the fact that these funds charged grossly excessive fees compared with comparable or  
7 superior alternatives." (See Compl. ¶ 99.)<sup>3</sup> Plaintiffs also allege the Committee  
8 Defendants failed to investigate the availability of lower-cost share classes of certain  
9 mutual funds offered in the Plan (see id. ¶¶ 104-109, 123), and that the Plan "did not  
10 receive any additional services or benefits based on its use of more expensive share  
11 classes" (see id. ¶ 109). Further, plaintiffs allege, the Committee Defendants failed to  
12 adequately investigate the availability of collective trusts<sup>4</sup> and separate accounts<sup>5</sup> "in the  
13 same investment style of mutual funds in the Plan." (See id. ¶¶ 110-111, 123.)

14 Under ERISA, a plan fiduciary "shall discharge his duties with respect to a plan  
15 solely in the interest of the participants and beneficiaries," see 29 U.S.C. § 1104(a)(1),  
16 and must do so "with the care, skill, prudence, and diligence under the circumstances  
17 then prevailing that a prudent man acting in a like capacity and familiar with such matters  
18 would use in the conduct of an enterprise of a like character and with like aims," see 29  
19 U.S.C. § 1104(a)(1)(B). To evaluate whether a plan fiduciary has breached his fiduciary

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21 <sup>3</sup> Actively managed funds, "which have a mix of securities selected in the belief  
22 they will beat the market, have higher fees, to account for the work of the investment  
23 managers of such funds and their associates" (see id. ¶ 82), whereas passively managed  
24 funds, or index funds, "are designed to mimic a market index such as Standard & Poor's  
25 500" and "offer both diversity of investment and comparatively low fees" (see id. ¶ 81).

26 <sup>4</sup> Collective trusts "are administered by banks or trust companies, which assemble  
27 a mix of assets such as stocks, bonds and cash," and have "much lower" costs given  
28 their "simple disclosure requirements" and inability to "advertise [or] issue formal  
prospectuses." (See id. ¶ 91.)

<sup>5</sup> Separate accounts "are another type of investment vehicle similar to collective  
trusts, which retain their ability to assemble a mix of stocks, bonds, real property and  
cash, and their lower administrative costs," and offer "the ability to negotiate fees." (See  
id. ¶¶ 94-95.)

1 duty of prudence, the Court focuses “not only on the merits of the transaction, but also on  
2 the thoroughness of the investigation into the merits of the transaction.” Howard v. Shay,  
3 100 F.3d 1484, 1488 (9th Cir. 1996). “Because the content of the duty of prudence turns  
4 on the circumstances . . . prevailing at the time the fiduciary acts, the appropriate inquiry  
5 will necessarily be context specific.” Fifth Third Bancorp v. Dudenhoeffer, 573 U.S. 409,  
6 425 (2014) (internal quotation and citation omitted).

7 **a. Actively Managed Funds**

8 As noted, plaintiffs allege the Committee Defendants acted imprudently by  
9 retaining “several” actively managed funds where less costly alternatives, specifically  
10 passively managed funds, were available. (See Compl. ¶¶ 99, 113, 115.)<sup>6</sup> Additionally,  
11 plaintiffs allege, eleven actively managed funds offered in the Plan have excessive fees  
12 in comparison to the “ICI Median Fee”<sup>7</sup> for the same investment category. (See id. ¶¶  
13 101-103.) According to plaintiffs, actively managed funds “rarely” outperform passively  
14 managed funds “over a longer term,” and, plaintiffs allege, the Plan offered nine actively  
15 managed JPMorgan SmartRetirement Institutional Class funds and one actively  
16 managed Fidelity Diversified International Class K fund that “lagged behind in  
17 performance” when compared with certain passively managed funds, as demonstrated by  
18 their five-year returns as of January 2020. (See id. ¶ 115.)<sup>8</sup>

19 At the outset, defendants argue, passively managed funds “are not comparable to  
20 actively-managed funds in any meaningful way.” (See Mot. to Dismiss at 11:6-7.) As set

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22 <sup>6</sup> In their opposition to the instant motion, plaintiffs contend four of the less costly  
23 “alternative” funds are “actively managed investments.” (See Opp. to Mot. to Dismiss at  
16:3-12.) As defendants point out, however, those funds, like the other alternative funds  
24 proposed by plaintiffs, are passively managed. (See Reply at 10:18-22 & n.4.)

25 <sup>7</sup> The ICI Median Fee is the median “percentile asset-weighted mutual fund  
26 expense ratio[] as a percentage of assets among plans with audited 401(k) filings in the  
BrightScope database by mutual fund investment objective and plan assets.” (See RJD,  
filed June 15, 2020, Ex. 13 at 69.)

27 <sup>8</sup> The Court assumes the five-year returns listed in paragraph 115 of the complaint  
28 are calculated as of January 2020, the date for the corresponding expense ratios listed  
therein. (See id.)

1 forth below, the Court agrees.

2 Where, as here, plaintiffs claim “a prudent fiduciary in like circumstances would  
3 have selected a different fund based on the cost or performance of the selected fund,  
4 [plaintiffs] must provide a sound basis for comparison—a meaningful benchmark.” See  
5 Meiners v. Wells Fargo & Co., 898 F.3d 820, 822 (8th Cir. 2018) (internal quotation  
6 omitted). Passively managed funds, however, ordinarily cannot serve as meaningful  
7 benchmarks for actively managed funds, because the two types of funds “have different  
8 aims, different risks, and different potential rewards that cater to different investors.” See  
9 Davis v. Wash. Univ., 960 F.3d 478, 485 (8th Cir. 2020). As noted, actively and passively  
10 managed funds have, for example, different management approaches, and “analysts  
11 continue to debate whether active or passive management is a better approach.” See id.  
12 Further, actively managed funds “can offer investors the chance to earn superior returns,  
13 access specialized sectors, or take advantage of alternative investment strategies” (see  
14 RJN, filed June 15, 2020, Ex. 13 at 59), while also “allow[ing] rapid turnover both in the  
15 funds’ holdings and the participants’ investments,” whereas passively managed funds  
16 “typically disallow[] new investments for a month or more following any withdrawal,” see  
17 Loomis v. Exelon Corp., 658 F.3d 667, 670 (7th Cir. 2011). In light of such differences,  
18 plaintiffs’ allegations that passively managed funds are available as alternatives to the  
19 actively managed funds offered in the Plan do not suffice to demonstrate imprudence.  
20 See Davis, 960 F.3d at 484-85 (finding claim subject to dismissal where based on  
21 comparison of actively and passively managed funds; noting “[c]omparing apples and  
22 oranges is not a way to show that one is better or worse than the other”).<sup>9</sup>

23 Next, as defendants point out, even assuming, arguendo, a passively managed  
24 fund can be used for purposes of comparison, the complaint here contains no factual  
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27 <sup>9</sup> For the same reasons, plaintiffs fail to base a viable claim on their contention that  
28 the expense ratios of ten actively managed funds offered in the Plan were excessive in  
comparison to the ICI Median Fee; as plaintiffs concede, the ICI Median Fee reflects the  
fees of both passively and actively managed funds.

1 allegations to support a finding that the passively managed funds identified therein  
2 “provide a ‘meaningful benchmark.’” (See Mot. to Dismiss at 13:11-13 (quoting Meiners,  
3 898 F.3d at 822).)

4 In support of their asserted comparison, plaintiffs allege the passively managed  
5 funds have “the same investment style” or “materially similar characteristics” as certain  
6 actively managed funds offered in the Plan. (See Compl. ¶¶ 113, 115.) Such conclusory  
7 allegations, however, are not sufficient to state a claim for relief, see Ashcroft v. Iqbal,  
8 556 U.S. 662, 678 (2009) (holding “[t]hreadbare recitals of the elements of a cause of  
9 action, supported by mere conclusory statements” do not suffice to state claim for relief);  
10 see also Patterson v. Stanley, No. 16-CV-6568 (RJS), 2019 WL 4934834, at \*12  
11 (S.D.N.Y. Oct. 7, 2019) (finding plaintiffs’ allegation that defendants imprudently retained  
12 certain funds insufficient to state claim, where plaintiffs asserted, “in a conclusory  
13 manner,” that less costly alternative funds were “comparable . . . without ever explaining  
14 how or why the funds were comparable” (internal quotation and emphasis omitted)).

15 Moreover, as defendants also point out, allegations “based on five-year returns are  
16 not sufficiently long-term to state a plausible claim of imprudence.” (See Mot. to Dismiss  
17 at 15:6-15); see also Patterson, 2019 WL 4934834, at \*10 (noting, “consistent, ten-year  
18 underperformance may support a duty of prudence claim” if the underperformance is  
19 “substantial”); Dorman v. Charles Schwab Corp., No. 17-CV-00285-CW, 2019 WL  
20 580785, at \*6 (N.D. Cal. Feb. 8, 2019) (characterizing five years of underperformance as  
21 “relatively short”; finding underperformance “measured on a five-year basis” insufficient to  
22 support plaintiffs’ allegation that funds “persistent[ly]” or “materially” underperformed).  
23 Plaintiffs cite no authority to the contrary.<sup>10</sup>

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25 <sup>10</sup> In addition, a number of the funds challenged by plaintiffs were not offered for  
26 the entirety of the five-year period on which plaintiffs appear to rely, namely 2015 to  
27 2020. Out of the eleven Plan funds plaintiffs include in their five-year comparison, nine  
28 were, as of January 2018, no longer offered in the Plan. (See R.J.N., filed June 15, 2020,  
Ex. 15 (announcing “Institutional Share Class” of JPMorgan SmartRetirement funds  
“renamed” “Class R5,” effective April 3, 2017); id. Ex. 9 (announcing share class changed  
from “Class R5” to “Class R6,” effective December 29, 2017).)

1           Accordingly, plaintiffs fail to state an imprudence claim predicated on a  
2 comparison of actively and passively managed funds.

3           **b.      Lower-Cost Share Classes**

4           Plaintiffs allege the Committee Defendants acted imprudently by failing to  
5 investigate and offer lower-cost share classes of certain mutual funds, which, according  
6 to plaintiffs, “are identical to the mutual funds in the Plan in every way except for their  
7 lower cost.” (See Compl. ¶ 104.) Specifically, plaintiffs identify two lower-cost share  
8 classes, Class R5 and Class R6, for nine JPMorgan SmartRetirement Institutional Class  
9 funds offered in the Plan, as well as one lower-cost share class for two Fidelity funds  
10 offered in the Plan. (See id. ¶ 105.) Based on the foregoing, plaintiffs allege the  
11 Committee Defendants “knew or should have known of the existence of cheaper share  
12 classes and therefore also should have immediately identified the prudence of  
13 transferring the Plan’s funds into these alternative investments.” (See id. ¶ 106.)

14           At the outset, as noted, the Institutional Share Class of the nine JPMorgan  
15 SmartRetirement funds was, as of April 3, 2017, renamed Class R5, and, as further  
16 noted, the Plan offered the lowest-cost share class, Class R6, as of December 29, 2017.

17           Further, as defendants argue, the Form 5500 filings for the Plan indicate the fees  
18 charged in connection with the JPMorgan SmartRetirement Institutional and Class R5  
19 funds were used to pay for recordkeeping and other administrative services provided to  
20 the Plan (see Mot. to Dismiss at 7:11-8:7 (citing RJN, filed June 15, 2020, Ex. 1 at 5, 7,  
21 28-31; id. Ex. 2 at 5, 7, 39-42; id. Ex. 3 at 5, 7, 49-52; id. Ex. 4 at 5, 8, 9-12)),<sup>11</sup> an  
22 arrangement which “frequently inure[s] to the benefit of ERISA plans,” see Terraza v.  
23 Safeway Inc., 241 F. Supp. 3d 1057, 1081 n.8 (N.D. Cal. 2017) (quoting Tussey v. ABB,  
24 Inc., 746 F.3d 327, 336 (8th Cir. 2014)). Known as “revenue sharing,” this arrangement  
25 provides an “obvious, alternative explanation” for why the Plan did not offer the lowest-

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27           

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<sup>11</sup> In contrast to the page citations for other documents referenced herein, the page  
28 numbers for Exhibits 1, 2, 3, and 4 to the RJN, filed June 15, 2020, are those affixed to  
the top of each page by this district’s electronic filing program.

1 cost share class for those funds, see White, 2017 WL 2352137, at \*14 (internal quotation  
2 omitted), and plaintiffs fail to allege any facts to support their conclusory allegation that  
3 the Plan “did not receive any . . . services or benefits based on its use of more expensive  
4 share classes” (see Compl. ¶ 109).

5 The majority of the cases on which plaintiffs rely in arguing courts have accepted  
6 allegations similar to those pled in the Complaint (see Opp. to Mot. to Dismiss at 9:2-9 &  
7 n.7; see also id. at 1:21-2:7 & n.2), are readily distinguishable on their facts. First, in a  
8 number of those cases, the plaintiffs therein had alleged numerous acts of wrongdoing,  
9 which, when viewed collectively, were found sufficient to state a claim. See, e.g., Braden  
10 v. Wal-Mart Stores, Inc., 588 F.3d 585, 596 & n.7 (8th Cir. 2009) (denying motion to  
11 dismiss given “totality of the specific allegations in [the] case”); Bouvy v. Analog Devices,  
12 Inc., No. 19-CV-881 DMS (BLM), 2020 WL 3448385, at \*9 (S.D. Cal. June 24, 2020)  
13 (denying motion to dismiss where plaintiff, in addition to higher-cost shares, “specifically  
14 allege[d] other indicia of imprudence” (internal quotation and citation omitted)). In others,  
15 there is no indication that the defendant therein submitted for the court’s consideration  
16 the same type of evidence regarding revenue sharing as defendants have submitted  
17 here. See, e.g., Tracey v. Mass. Inst. of Tech., No. CV 16-11620-NMG, 2017 WL  
18 4478239, at \*2 (D. Mass. Oct. 4, 2017) (declining to dismiss imprudence claim where  
19 defendants only disputed whether “identical lower-cost investment options” were, in fact,  
20 “identical”).

21 To the extent the cases on which plaintiffs rely have held allegations identifying  
22 lower-cost share classes are, without more, sufficient to state a claim for imprudence, the  
23 Court is not persuaded by the reasoning therein, see, e.g., Kruger v. Novant Health, Inc.,  
24 131 F. Supp. 3d 470, 476 (denying motion to dismiss where plaintiff alleged defendant  
25 offered retail class shares instead of institutional class shares),<sup>12</sup> and, indeed, the Ninth

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27 <sup>12</sup> Retail class shares are generally “more expensive share classes . . . targeted at  
28 smaller investors with less bargaining power,” whereas institutional class shares are  
“lower cost shares . . . targeted at institutional investors with more assets, generally \$1

1 Circuit would appear to hold to the contrary, see Tibble v. Edison Int'l, 729 F.3d 1110,  
2 1135 (9th Cir. 2013), vacated on other grounds, 575 U.S. 523 (2015) (rejecting argument  
3 that, in lieu of "retail-class mutual funds," fiduciary "should have offered only . . .  
4 'institutional' funds"; finding "[t]here are simply too many relevant considerations for a  
5 fiduciary, for that type of bright-line approach to prudence to be tenable").

6 Accordingly, plaintiffs fail to state an imprudence claim predicated on a  
7 comparison of share classes.<sup>13</sup>

8 **c. Collective Trusts and Separate Accounts**

9 Plaintiffs allege the Committee Defendants acted imprudently by failing to  
10 investigate collective trusts and separate accounts as less costly alternatives to mutual  
11 funds. (See Compl. ¶ 110.)

12 As defendants point out, however, "plans are under no duty to offer alternatives to  
13 mutual funds, even when the plaintiffs argue they are markedly superior." See Moitoso v.  
14 FMR LLC, No. CV 18-12122-WGY, 2020 WL 1495938, at \*13 (D. Mass. Mar. 27, 2020);  
15 see also Hecker v. Deere & Co., 556 F.3d 575, 586 (7th Cir. 2009) (noting, "[w]e see  
16 nothing in the [ERISA] statute that requires plan fiduciaries to include any particular mix  
17 of investment vehicles in their plan"). Further, collective trusts and separate accounts  
18 "differ so much from mutual funds . . . that other courts have found it impossible to make  
19 an 'apples-to-oranges' comparison of the two." See Moitoso, 2020 WL 1495938, at \*14.  
20 For example, unlike mutual funds, collective trusts and separate accounts "are not  
21 subject to the reporting, governance, and transparency requirements of the Securities Act  
22 of 1933, 15 U.S.C. § 77a et seq., and the Investment Company Act of 1940, 15 U.S.C.

23  
24 million or more, and therefore greater bargaining power." (See Compl. ¶ 85.)

25  
26 <sup>13</sup> To the extent plaintiffs seek to draw an inference of imprudence from their  
27 allegation that the Plan's investment options "stayed relatively unchanged from 2013 until  
28 2019" (see Compl. ¶ 101), the Court notes that the record before it appears to contradict  
such assertion (see, e.g., RJD, filed June 15, 2020, Ex. 9 (announcing to Plan  
participants, effective December 29, 2017, replacement of six mutual funds and changes  
to share class of thirteen mutual funds offered in Plan)).

1      § 80a-1 et seq.” See id. Consequently, it is “inappropriate to compare [these] distinct  
2      investment vehicles solely by cost, since their essential features differ so significantly.”  
3      See White v. Chevron Corp., No. 16-CV-0793-PJH, 2016 WL 4502808, at \*9, \*12 (N.D.  
4      Cal. Aug. 29, 2016) (dismissing imprudence claim where plaintiffs alleged plan fiduciaries  
5      “could have” provided, inter alia, less costly separate accounts as investment options).

6           Accordingly, plaintiffs fail to state an imprudence claim predicated on a  
7      comparison of mutual funds with collective trusts and separate accounts.<sup>14</sup>

8           **2.      Breach of Fiduciary Duty of Loyalty**

9           Plaintiffs allege the Committee Defendants breached their fiduciary duty of loyalty  
10     by offering funds managed by companies that are investors in Salesforce. (See Compl.  
11     ¶ 119.) Specifically, plaintiffs allege, “affiliates” of Fidelity Investments, Inc. (“Fidelity”),  
12     which owns a large number of Salesforce shares, “served as the Plan’s recordkeeper and  
13     investment manager of some of the Plan’s investments.” (See id. ¶ 117.) Further,  
14     plaintiffs allege, Fidelity Contrafund, the “largest mutual fund investment in Salesforce,” is  
15     also the “largest single actively managed non-target date investment in the Plan.” (See  
16     id.) Similarly, plaintiffs allege, JPMorgan Chase, “[a]nother investment manager,” is “the  
17     8th largest owner of Salesforce shares as of December 31, 2019.” (See id. ¶ 118.)  
18     According to plaintiffs, these relationships “created an indisputable conflict of interest for  
19     the Plan’s fiduciaries.” (See id. ¶ 119.)

20           Under ERISA, a fiduciary is required to act “solely in the interest of the [plan’s]  
21     participants . . . for the exclusive purpose of: (i) providing benefits to participants and their  
22     beneficiaries; and (ii) defraying reasonable expenses of administering the plan.” See 29  
23     U.S.C. § 1104(a)(1)(A); see also Howard, 100 F.3d at 1488 (holding “ERISA fiduciary  
24     must act for the exclusive benefit of plan beneficiaries”).

25  
26           <sup>14</sup> As set forth above, plaintiffs fail to make an adequate showing based on any of  
27     the above-discussed challenges to investment options offered in the Plan, and,  
28     consequently, whether those challenges are viewed individually or collectively, plaintiffs  
   fail to state an imprudence claim.

1           Defendants argue plaintiffs fail to allege facts “from which it can plausibly be  
2 inferred that the Plan’s fiduciaries subjectively intended to benefit either themselves or a  
3 third party at the expense of the Plan’s participants.” (See Mot. to Dismiss at 19:5-14.)  
4 In particular, as defendants point out, plaintiffs’ allegations that the above-referenced  
5 relationships “created an indisputable conflict of interest for the Plan’s fiduciaries” by  
6 “prevent[ing] the Plan’s fiduciaries from (1) critically reviewing the fees or performance of  
7 the Fidelity and JPMorgan Chase branded investments . . . , and (2) making decisions  
8 with an eye single to the interests of plan participants” (see Compl. ¶ 119 (internal  
9 quotations omitted)), are wholly conclusory and, consequently, insufficient to state a  
10 claim. See, e.g., White, 2017 WL 2352137, at \*8-9 (dismissing breach of loyalty claim  
11 where plaintiff “allege[d] no facts showing any benefit to [defendant] resulting from”  
12 shareholder’s revenue sharing agreement and role as plan’s recordkeeper).

13           **3. Conclusion: First Claim for Relief**

14           Having failed to plead facts sufficient to support a finding that the Committee  
15 Defendants breached their fiduciary duties of prudence and loyalty, plaintiffs’ First Claim  
16 for Relief is subject to dismissal.

17           **B. Second Claim for Relief: Failure to Adequately Monitor Other Fiduciaries**

18           In their Second Claim for Relief, plaintiffs allege the Monitoring Defendants  
19 breached their fiduciary monitoring duties in the following respects: (1) failing to monitor  
20 and evaluate the performance of the Committee Defendants as to “imprudent actions and  
21 omissions,” (2) failing to monitor the processes by which Plan investments and possible  
22 alternatives were evaluated, and (3) failing to remove Committee members whose  
23 performances were inadequate. (See Compl. ¶ 131.)

24           Plaintiffs’ Second Claim for Relief is, as defendants point out, derivative of the First  
25 Claim for Relief, and, as discussed above, plaintiffs’ First Claim for Relief is subject to  
26 dismissal. Consequently, plaintiffs’ Second Claim for Relief necessarily fails. See, e.g.,  
27 Dorman v. Charles Schwab Corp., No. 17-cv-00285, 2018 WL 6803738, at \*7 (N.D. Cal.  
28 Sept. 20, 2018).

1           **C. Request for Jury Trial**

2           Defendants argue “ERISA actions for breach of fiduciary duty are equitable in  
3           nature,” and thus “there is no right to a jury trial.” (See Mot. to Dismiss at 21:11-19.)

4           As the instant complaint will be dismissed, the Court does not further address this  
5           issue at this time.

6           **CONCLUSION**

7           For the reasons stated, defendants’ motion to dismiss is hereby GRANTED, and  
8           the Complaint is hereby DISMISSED, with leave to amend. Plaintiffs’ First Amended  
9           Complaint, if any, shall be filed no later than October 23, 2020.

10           **IT IS SO ORDERED.**

11           Dated: October 5, 2020

12             
13           MAKINE M. CHESNEY  
14           United States District Judge